

Todd K. Hartman

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ACADEMIC APPOINTMENTS

Assistant Professor of Political Science (tenure-track), Appalachian State University, 2009–

Director, Survey Research Program, Center for Economic Research & Policy Analysis, 2009–

Instructor, Department of Government & Justice Studies, Appalachian State University, 2008–2009

EDUCATION

Ph.D., Stony Brook University, Political Science, 2009

Examination Fields: Political Psychology, American Politics, Methodology

Dissertation: *The Effects of Policy Metaphors on Political Attitudes*

Committee: Howard Lavine (Chair), Milton Lodge, Stanley Feldman, & Richard R. Lau

M.A., San Francisco State University, International Relations, 2003

Thesis: “Talking the Gun out of Irish Politics: Framing the Peace Process”

B.A., University of California, Davis, International Relations, 1998

Certificate in German Cultural Studies, Universität Bayreuth, 1997

PEER-REVIEWED JOURNAL ARTICLES

[* Identifies graduate or undergraduate student co-authors]

5. Newman, B. J.,* **Hartman, T. K.**, & Taber, C. S. (*R & R*). Social dominance and the cultural politics of immigration. *Political Psychology*.
4. **Hartman, T. K.** (forthcoming). Toll booths on the information superhighway? Policy metaphors in the case of Net Neutrality. *Political Communication*.
3. Newman, B. J.,* **Hartman, T. K.**, & Taber, C. S. (forthcoming). Foreign language exposure, cultural threat, and opposition to immigration. *Political Psychology*.
2. **Hartman, T. K.**, & Newmark, A. J. (2012). Motivated reasoning, political sophistication, and associations between President Obama and Islam. *PS: Political Science and Politics*.
1. **Hartman, T. K.**, & Weber, C. R. (2009). Who said what? The effects of source cues in issue frames. *Political Behavior*, 31, 537-558.

WORKING PAPERS AND MANUSCRIPTS UNDER REVIEW

15. “Decoding Prejudice toward Immigrants: Group Cues and Public Reactions to Threatening Immigrant Behavior” (with Benjamin J. Newman* and C. Scott Bell*; under review at *American Journal of Political Science*)
14. “Socially-Mediated Internet Surveys (SMIS): Recruiting Participants for Online Experiments” (with Erin Cassese, Leonie Huddy, Lilliana Mason, & Christopher R. Weber; under review at *PS: Political Science and Politics*)
13. “Angry Ideologues: How Emotion Polarizes the Electorate” (manuscript in preparation; with Christopher R. Weber)
12. “Discussion-Based Polarization: The Role of Ambivalence and Ideology” (manuscript in preparation; with Phillip J. Ardoin & Howard Lavine)
11. “The Angry Edges: Out-group Hostility toward Immigrants as a Function of Marginal In-group Membership” (manuscript in preparation; with Joshua W. Harris*)
10. “The Effects of Perceived Threats on Attitudes toward Latino Immigration” (manuscript in preparation; with Michael Ragozzino*)
9. “Don’t Let the Truth Get in the Way of a Good Rumor: Associations of President Obama and Islam” (manuscript in preparation; with Adam J. Newmark)
8. ”Measuring Emotion: A New Political Anger Scale” (data collection; with Dustin Landers*)
7. “Mortal Morality: The Role of Threat in Partisan Worldviews and Moral Judgments” (data collection; with C. Scott Bell*)
6. ”Negative Motives and Political Protest” (data collection; with Benjamin J. Newman*)
5. “Fun House Mirrors: Do Polls Reflect Opinion or Refract Democracy?” (data collection; with Michael Ragozzino*)
4. “Priming Patriotism” (data collection; with Travis Smart*)
3. “Poll Trends: Recent Attitudes toward Muslims and Islam” (data collection; with Caitlin Kannan*)
2. “Reading the Constitution Like the Bible” (data collection; with Michael Ragozzino*)
1. *Metaphor and Political Persuasion* (book manuscript in preparation; data collection; with Howard Lavine)

OTHER PUBLICATIONS

Hartman, T. K. (2008). Issue framing. In K. F. Warren, & J. G. Golson (Eds.), *Encyclopedia of Campaigns, Elections, and Electoral Behavior*. Thousand Oaks, CA: Sage Publications.

GRANTS & AWARDS

“Multi-Mode Chesapeake Bay Menhaden Survey,” funded by the Virginia Institute of Marine Science. Award: **\$51,415**, 2010. Co-PI with John Whitehead & Tanga McDaniel (Economics). *Exploring public awareness of environmental and economic impacts of overfishing in the Chesapeake Bay*.

“Rural Economic Opportunity: Barriers, Resources, and Best Practices,” funded by the North Carolina Rural Economic Development Center. Award: **\$100,000**, 2009-2010. Co-PI with Todd Cherry & Michael McKee (Economics), Richard Crepeau (Geography & Urban Planning), & Jammie Price (Sociology). *Identifying the primary causes and consequences of financial distress in North Carolina*.

† Winner of the Transforming North Carolina Faculty Research Award, Cratis D. Williams Graduate School, Appalachian State University, 2010.

Undergraduate Research Assistantship (Faculty Mentor), funded by the ASU Office of Student Research. Award: \$1,000, 2010. Student: Dustin Landers.

Dissertation Improvement Grant, funded by the Research Foundation, Stony Brook University. Award: \$1,000, 2006.

Graduate Assistantship & Tuition Scholarship, Stony Brook University, 2003-2008

Outstanding Graduate Thesis Award, San Francisco State University, 2003

RESEARCH CONFERENCES

“Discussion-Based Polarization: The Role of Ambivalence and Ideology” (with Phillip J. Ardoin).

69th Midwest Political Science Association Annual National Conference, Panel 27-21 (Social Identities), Chicago, IL, March 31-April 3, 2011.

“Socially-Mediated Internet Surveys (SMIS): Obtaining Rare Samples and Motivated Participants for Political Research” (with Erin Cassese, Leonie Huddy, Liliana Mason, and Christopher R. Weber).

- 69th Midwest Political Science Association Annual National Conference, Panel 38-10 (Survey Methods), Chicago, IL, March 31-April 3, 2011.
- “Discrete Emotions and Ideological Polarization” (with Christopher R. Weber).
- 33rd International Society of Political Psychology Annual Scientific Meeting, Panel 5J (Ideology), San Francisco, CA, July 7-10, 2010.
- “The Angry Edges: Out-group Hostility toward Immigrants as a Function of Marginal In-group Membership” (with Joshua W. Harris).
- 32nd International Society of Political Psychology Annual Scientific Meeting, Panel 2A (Threat and Group Relations), Dublin, Ireland, July 14-17, 2009.
- 67th Midwest Political Science Association Annual National Conference, Panel 1-5 (Immigration and National Attachment), Chicago, IL, April 2-5, 2009.
- “The Influence of Perceived Threats and Racial Ambivalence on Attitudes toward Hispanic Immigration” (with Matthew Odell).
- 31st International Society of Political Psychology Annual Scientific Meeting, Panel 2D (Correlates of Attitudes towards Immigrants), Paris, France, July 9-12, 2008.
- “The Effects of Policy Metaphors on Political Attitudes.”
- 66th Midwest Political Science Association Annual National Conference, Panel 21-13 (Political Attitudes), Chicago, IL, April 3-6, 2008.
- American Political Science Association Annual Meeting, Panel 5-7 (Communication and Competition), Chicago, IL, August 30-September 2, 2007.
- 30th International Society of Political Psychology Annual Scientific Meeting, Panel T2.6 (Metaphors We Communicate With), Portland, OR, July 4-7, 2007.
- “The Automatic Activation of Political Metaphors.”
- 30th International Society of Political Psychology Annual Scientific Meeting, Panel T4.5 (Political Cognition and Attitudes), Portland, OR, July 4-7, 2007.
- 65th Midwest Political Science Association Annual National Conference, Panel 21-6 (Information Context), Chicago, IL, April 12-15, 2007.
- “Who Said What? The Effects of Source Cues in Issue Frames” (with Christopher R. Weber).
- American Political Science Association Annual Meeting, Panel 5-4 (Emotional Aspects of Political Communication), Philadelphia, PA, August 31-September 3, 2006.

64th Midwest Political Science Association Annual National Conference, Panel 18-1
(Advances in the Study of Ambivalence), Chicago, IL, April 20-23, 2006.

“The Relevant Campaign, 2000: Using Panels to Analyze Campaign Effects and the Emergence of Voters’ Judgments” (with Scott J. Basinger).

63rd Midwest Political Science Association Annual National Conference, Panel 12-11
(Communication Effects) Chicago, IL, April 7-10, 2005.

“Talking the Gun Out of Irish Politics: Framing the Peace Process.”

44th Annual International Studies Convention, Portland, OR, February 25-March 1, 2003.

MEDIA COVERAGE & INVITED TALKS

“Exploring Political Psychology: Studies on Attitudes toward Hispanic Immigration.”
Appalachian Lifelong Learning Summer 2011 Program, Appalachian State University, August 25, 2011.

“Getting Dirty: The Role of Negative Campaigning.” Presidential Election Series Lecture,
Appalachian State University, October 28, 2008.

“‘Rescue?’ ‘Bailout?’ Speaking Metaphorically About Financial Problems.” Radio interview
with John Hockenberry and Adaora Udoji from “The Takeaway,” WNYC Radio (NPR) and
Public Radio International. Date: October 1, 2008.

“Beyond the Horse Race: Why Politicians Love Metaphors.” Radio interview with Eric
Wellman, 90.3 WCPN Ideastream (NPR). Date: September 8, 2008.

TEACHING

Appalachian State University, Department of Government & Justice Studies

Graduate

Scope and Methods (PS 5001)

Research Methods and Statistics (PS 5002)

Seminar in American Politics (PS 5030)

Readings and Research in Political Behavior (PS 5135)

Political Psychology (PS 5370)

Race and Politics (PS 5530)

Designing Surveys and Experiments (PS 5533)

Undergraduate

American Government (PS 1100)
Political Identity and Intergroup Relations [WID] (PS 3001)
Race and Politics (PS 3531)
Washington at Work (PS 3535)
Public Opinion (PS 4175)
Political Socialization (PS 4270)
Political Psychology (PS 4370)

Stony Brook University, Department of Political Science
Instructor: Social Psychology of Politics (POL 349)
Instructor: World Politics (POL 101)
Teaching Assistant: Research Methods (SOC 201)
Research Advisor: Undergraduate Directed Research (POL 487)
Research Mentor: Intel Science Talent Search High School Competition

San Francisco State University, Departments of Political Science & International Relations
Teaching Assistant: American Politics (PLSI 200)
Teaching Assistant: Fundamentals of International Relations Analysis (IR 301)

PROFESSIONAL ACTIVITIES

Conference Chair

2010 ISPP (5I: Framing)
2009 MPSA (21-8: Ambivalence)
2008 ISPP (2A: Authoritarianism)

Conference Discussant

2011 MPSA (27-12: Social Networks and Deliberation)
2010 ISPP (5I: Framing, 9K: Intergroup Attitudes and Political Decision Making, 9W:
National Identity and Intranational Dynamics)
2010 NCPSA (A-5: Political Behavior)
2009 ISPP (4G: Group Influences on Public Opinion, 4O: Electoral Institutions)
2008 ISPP (5G: Campaigns)
2008 MPSA (21-3: Candidate Evaluation)

Ad Hoc Reviewer

American Journal of Political Science, American Politics Research, American Political Science Review, American Review of Politics, International Journal of Public Opinion Research, Journal of Politics, National Science Foundation, Party Politics, Political Behavior, Political Communication, Political Psychology

UNIVERSITY & DEPARTMENTAL SERVICE

Appalachian State University

Director, Appalachian Survey Research Lab (AppSRL), 2009–
Director, Lab for Experimental & Applied Political Psychology (LEAP²), 2009–
Member, Departmental Personnel Committee (DPC), 2009–2010; 2011–2012
Member, Daniel B. German Endowed Chair Search Committee, 2011–2012
Member, American Politics Search Committee, 2009–2010
Member, David Sutton Scholarship Committee, 2009–2010
Member, Evolutionary Social-Cognition Lab (Dept. of Psychology), 2008–2010
Member, Graduate Faculty, 2008–
Department Webmaster, 2009–2011
Graduate Thesis Advisor: Joshua Harris ('09)
Graduate Committee Member: Erik Bumgardner ('09), Erica Hartley ('09), Kelsey
Toomey ('11)
Undergraduate Honors Thesis Advisor: Dustin Landers ('11), Sara Jane Fogarty ('11)

Stony Brook University

CATI Programmer & Analyst, Stony Brook Center for Survey Research, 2006–2008
Department Webmaster, Stony Brook University, 2004–08
Department Newsletter, Stony Brook University, 2005–08
Co-Founder, International Security Forum, San Francisco State University, 2002–2003

PROFESSIONAL AFFILIATIONS

American Political Science Association
International Society of Political Psychology
Midwest Political Science Association