

# ANDREW R. SMITH

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# CURRICULUM VITAE

Appalachian State University  
Department of Psychology  
Boone, NC 28608  
Updated: September, 2011

## CURRENT POSITION

2011-Present Assistant Professor, Department of Psychology, Appalachian State University

## EDUCATION

- 2005-2011 University of Iowa, Iowa City, Ph. D. Program, Personality and Social Psychology  
Committee Chair: Paul D. Windschitl, Ph.D.
- 2003-2005 California State University, Fresno, Experimental Psychology  
Advisor: Paul C. Price, Ph.D.
- 1998-2003 California State University, Fresno, B.A., Psychology with Honors
- 1997-1998 San Diego Mesa College
- 1996-1997 University of California, Irvine

## PUBLICATIONS

- Smith, A. R.**, & Windschitl, P. D. (2011). Biased calculations: Numeric anchors influence answers to math equations. *Judgment and Decision Making*, 6, 139-146.
- Smith, A. R.**, & Price, P. C. (2010). Sample size bias in the estimation of means. *Psychonomic Bulletin & Review*, 17, 499-503.
- Windschitl, P. D., **Smith, A. R.**, Rose, J. P., & Krizan, Z. (2010). The desirability bias in predictions: Going optimistic without leaving realism. *Organizational Behavior and Human Decision Processes*, 111, 33-47.
- Windschitl, P. D., Rose, J. P., Stalkfleet, M., & **Smith, A. R.** (2008). Are people excessive or judicious in their egocentrism? A modeling approach to understanding bias and accuracy in people's optimism. *Journal of Personality and Social Psychology*, 95, 253-273.
- Price, P.C., **Smith, A.R.**, & Lench, H.C. (2006). Effect of target group size on risk judgments and comparative optimism: The more, the riskier. *Journal of Personality and Social Psychology*, 90, 382-398.

## IN PREPARATION (DATA COLLECTED, WRITING MANUSCRIPTS)

Smith, A. R., Windschitl, P. D., & Rose, J. P. *Biases in comparative and probability judgments: Under one theoretical framework.*

Smith, A. R., Windschitl, P. D., & Bruchmann, K. *Knowledge matters: Level of knowledge moderates anchoring effects.*

Smith, A. R., & Windschitl, P. D. *The (lack of) downstream consequences of comparisons with anchors.*

## PAPER PRESENTATIONS

Smith, A. R., & Windschitl, P. D., (2009, November). *The (lack of) downstream consequences of anchoring.* Paper presented at the 30<sup>th</sup> annual conference for the Society of Judgment and Decision Making, Boston, MA.

Smith, A. R., & Price, P. C. (2004, April). *The dud-alternative effect examined: The importance of pairwise comparisons between focal and alternative outcomes.* Paper presented at the 25<sup>th</sup> annual Central California Research Symposium, Fresno, CA.

Smith, A. R., & Price, P. C. (2003, April). *Group size effect for positive, negative and neutral events.* Paper presented at the 24<sup>th</sup> annual Central California Research Symposium, Fresno, CA.

## POSTER PRESENTATIONS

Smith, A. R. & Windschitl, P. D. (2010, November). *Consequences of anchoring for willingness to pay and purchase likelihood judgments.* Poster presented at the 31<sup>st</sup> annual conference for the Society of Judgment and Decision Making, St. Louis, MO.

Smith, A. R., Windschitl, P. D., & Scherer, A. M. (2010, January). *The distortion of information to support a desired alternative: The importance of choice.* Poster presented at the Judgment and Decision Making Pre-conference at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Smith, A. R., Windschitl, P. D., & Bruchmann, K. (2009, February). *The influence of cognitive load and knowledge on anchoring and adjustment.* Poster presented at the Judgment and Decision Making Pre-conference at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Smith, A. R., Windschitl, P. D. (2008, November). *Anchoring effects with complete information: Numeric anchors influence answers to math equations.* Poster presented at the annual meeting of the Society for Judgment and Decision Making, Chicago, IL.

Smith, A. R., Windschitl, P. D., & Rose, J. P. (2008, February). *Understanding referent-dependent assessments by comparing biases in probability and comparative judgments.* Poster presented at the Judgment and Decision Making Pre-conference at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Smith, A. R., & Price, P. C. (2004, November). *Effect of grouping alternatives on the dud-alternative effect*. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Minneapolis, MN.

Smith, A. R., Price, P. C., & Lench, H. C. (2003, November). *The group size effect on personal risk judgments: A result of using a numerosity heuristic?* Poster presented at the annual meeting of the Society for Judgment and Decision Making, Vancouver, BC.

Smith, A. R., & Price, P. C. (2002, November). *The more, the riskier: A group size effect on personal risk judgments*. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Kansas City, MO.

## **TEACHING EXPERIENCE**

- 2011 Fall      *Social Psychology*. Appalachian State University.  
                  *Research Methods*. Appalachian State University.
- 2009 Fall      Teaching Assistant for *Social Cognition*. University of Iowa.  
                  Teaching Assistant for *Attitude Change*. University of Iowa.
- 2008 Fall      Administrative Teaching Assistant for *Elementary Psychology*. University of Iowa.
- 2007 Fall      Teaching Assistant for *Lab in Psychology*. University of Iowa.
- 2006 Summer *Elementary Psychology*. University of Iowa.
- 2005-2006      Administrative Teaching Assistant for *Elementary Psychology*. University of Iowa.
- 2005 Fall      Teaching Assistant for *Elementary Psychology*. University of Iowa.
- 2004 Fall      Teaching Assistant for *Research Methods and Experimental Design in Psychology*.  
                  California State University, Fresno.
- 2003-2004      Teaching Assistant for *Research Methods and Experimental Design in Psychology*.  
                  California State University, Fresno.
- 2002-2003      Teaching Assistant for *Research Methods and Experimental Design in Psychology*.  
                  California State University, Fresno.
- 2002 Spring    Teaching Assistant for *Research Methods and Experimental Design in Psychology*.  
                  California State University, Fresno.

## **ADVISING EXPERIENCE**

- 2004-2005      Academic Advising, Department of Psychology, California State University, Fresno.

## **AWARDS AND HONORS**

Summer Dissertation Fellowship, University of Iowa, 2010.

Psychology Department Teaching Assistant Award, University of Iowa, 2007.

Psi Chi Teaching Assistant of the Year, California State University, Fresno, 2004-2005.

Pickford Memorial Scholarship, California State University, Fresno, 2004.

Honorable Mention for Research Presentation at the Central California Research Symposium, 2003.

Dr. Edward V. Tenney Scholarship, California State University, Fresno, 2003.

Psychology Honors Scholar, California State University, Fresno, 2002-2003.

Psi Chi Teaching Assistant of the Year, California State University, Fresno, 2002-2003.